

SUMMER  
SEARCH



**2020 ANNUAL REPORT**

# DEAR SUMMER SEARCH COMMUNITY



For 30 years, Summer Search has served young people who have great potential but limited access to the resources, opportunities, and relationships needed to pursue and achieve their academic and professional pursuits. In 2020, that inequity came to the forefront like never before.

The COVID-19 pandemic, the subsequent economic crisis, and continued racial injustice made for an unprecedented year for all of us. The young people and families we serve have been disproportionately affected by the health, economic, educational, and social impacts of these crises.

We are inspired by the ways the Summer Search community has adapted to continue serving our students in a year with so much uncertainty and countless challenges:

- Our resilient students and school partners who are navigating virtual and hybrid learning while taking on additional responsibilities to support their families;
- Our talented alumni who continue to contribute to Summer Search in significant ways;
- Our committed board members who demonstrate great care for our staff and students;
- And my dedicated colleagues on the Summer Search team who show up every day with the utmost care for one another and for our young people.

Summer Search will remain a steadfast support for our participants and their families. We will continue to fight to ensure all young people can thrive.

A handwritten signature in black ink that reads "Marc A. Spencer".

Dr. Marc Spencer

## OUR BELIEF



We believe our world is better off when everyone can discover their purpose. Yet, for too many young people, our society creates unjust obstacles that unfairly block their search.

Every day we break down barriers and fight for equity for our students by connecting them to expansive opportunities and a community of support. We partner with them in their discovery that they possess not just the talent, but also the inner strength to carve their place in the world.

**Because when all young people can cultivate the power and courage already inside them, they are unstoppable.**

“ I dream big, but I know I can do it, and Summer Search pushes me to set higher goals and to see that I have the power to do anything. I want to thank Summer Search because it helps young students like me that are afraid of many things. Summer Search helps us by providing the tools to overcome our fears and challenges. ”



**FRANCISCO**  
SUMMER SEARCH HIGH SCHOOL STUDENT

**30 YEARS. 5 COMMUNITIES.  
8,000 UNSTOPPABLE  
SUMMER SEARCHERS.**

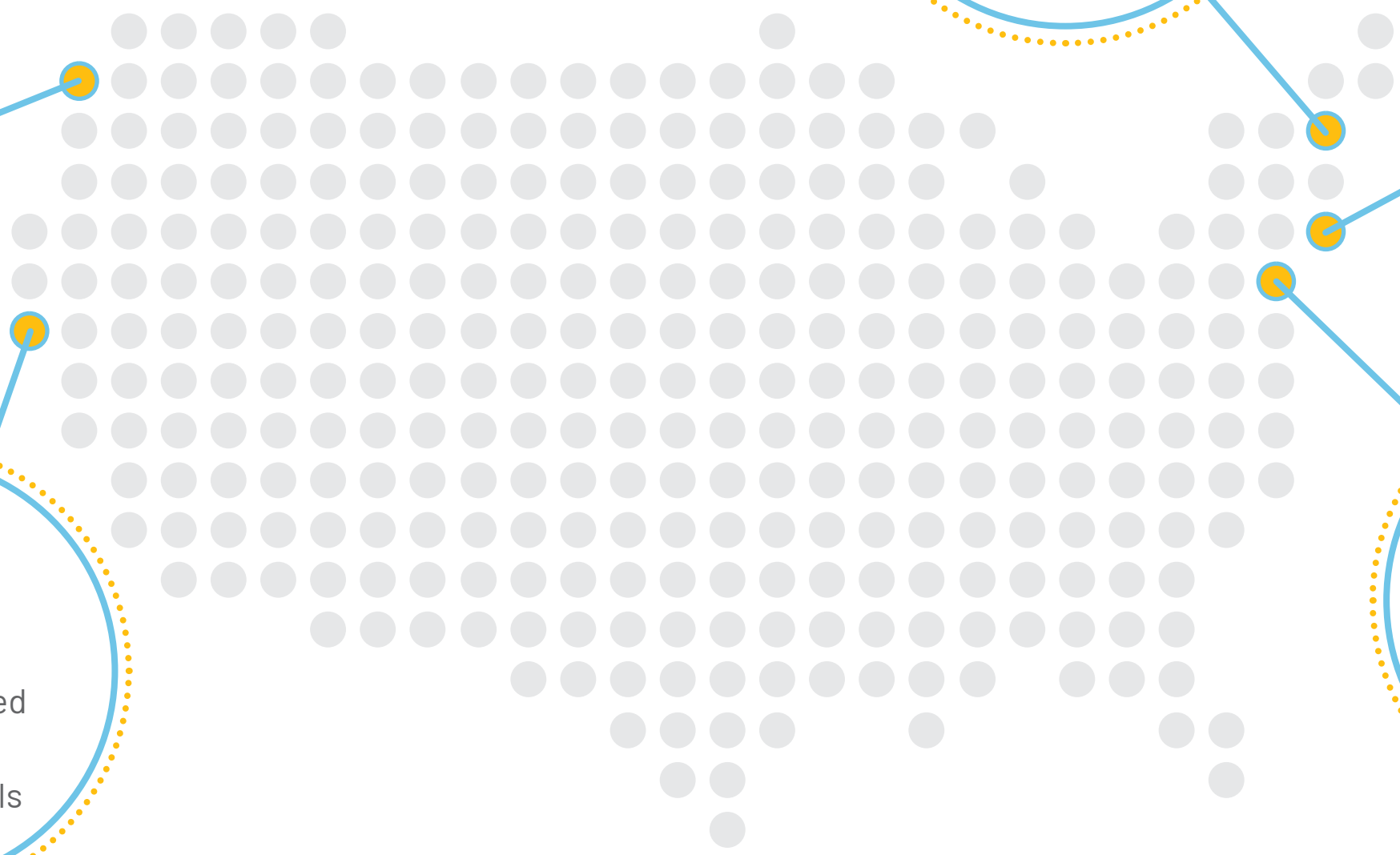
**SEATTLE**  
Founded  
**2003**  
Students Served  
**550\***  
Partner Schools  
**8**

**BAY AREA**  
Founded  
**1990**  
Students Served  
**3,630\***  
Partner Schools  
**22**

**BOSTON**  
Founded  
**1996**  
Students Served  
**2,309\***  
Partner Schools  
**23**

**NEW YORK CITY**  
Founded  
**2003**  
Students Served  
**1,130\***  
Partner Schools  
**25**

**PHILADELPHIA**  
Founded  
**2006**  
Students Served  
**350\***  
Partner Schools  
**6**



*\*Number of students served since community office's founding.*

# OUR PROGRAM



## SOPHOMORE YEAR

Acceptance & Mentorship

## SUMMER EXPERIENCE #1

Group Outdoor Adventure

## JUNIOR YEAR

Mentorship & Future Plans



## SUMMER EXPERIENCE #2

Adventure/Academic/Community Experience of Your Choice

## SENIOR YEAR

Post Secondary/Career Exploration Mentorship

## POST SECONDARY

College, Career, & Financial Mentorship

## ALUMNI NETWORK

Networking & Philanthropy

Summer Search's model empowers young people to discover their purpose through mentoring, summer experiential learning, and by providing support from high school to post-secondary education through to launching a fulfilling career.

# OUR MENTORING

**IN 2020, SUMMER SEARCH MENTORS SPENT 15,516 HOURS CONNECTING WITH STUDENTS.**

The power of the Summer Search program comes from the depth of support we provide on the individual level and the mutual investment made by each young person who chooses to partner with Summer Search.

Students build long-term, trusting peer and mentor relationships through 1:1 and peer group mentoring facilitated by our professionally-trained mentoring staff.

Our unique Participant-Centered model supports students to:

- Learn and grow from their lived experiences through cycles of action and reflection;
- Have space to claim their racial and cultural identity while building understanding of how identity influences how others experience them;
- Become thriving adults with purpose and financial well-being.



# **DESPITE UNPRECEDENTED CHALLENGES, SUMMER SEARCHERS ARE SUCCEEDING!**

- ▶ **THRIVING:** Alumni were 3× more likely to report responses on a measure of emotional, social, and psychological well-being consistent with 'flourishing,' compared to a national sample of adults in the U.S.
- ▶ **82% agreed with the statement 'I am always looking to find my life's purpose.'**
- ▶ **80% feel 'optimistic' about future job opportunities, compared to the national average of 65%**
- ▶ **97% of high school seniors were accepted to 2-year or 4-year colleges**
- ▶ **66% earn a bachelor's degree compared to 21% of their peers**
- ▶ **The majority of alumni hold debt of less than \$30K compared to \$50K for adults aged 22-35 who borrowed money for college**





# STRATEGIC PLAN UPDATES

## GROUP MENTORING

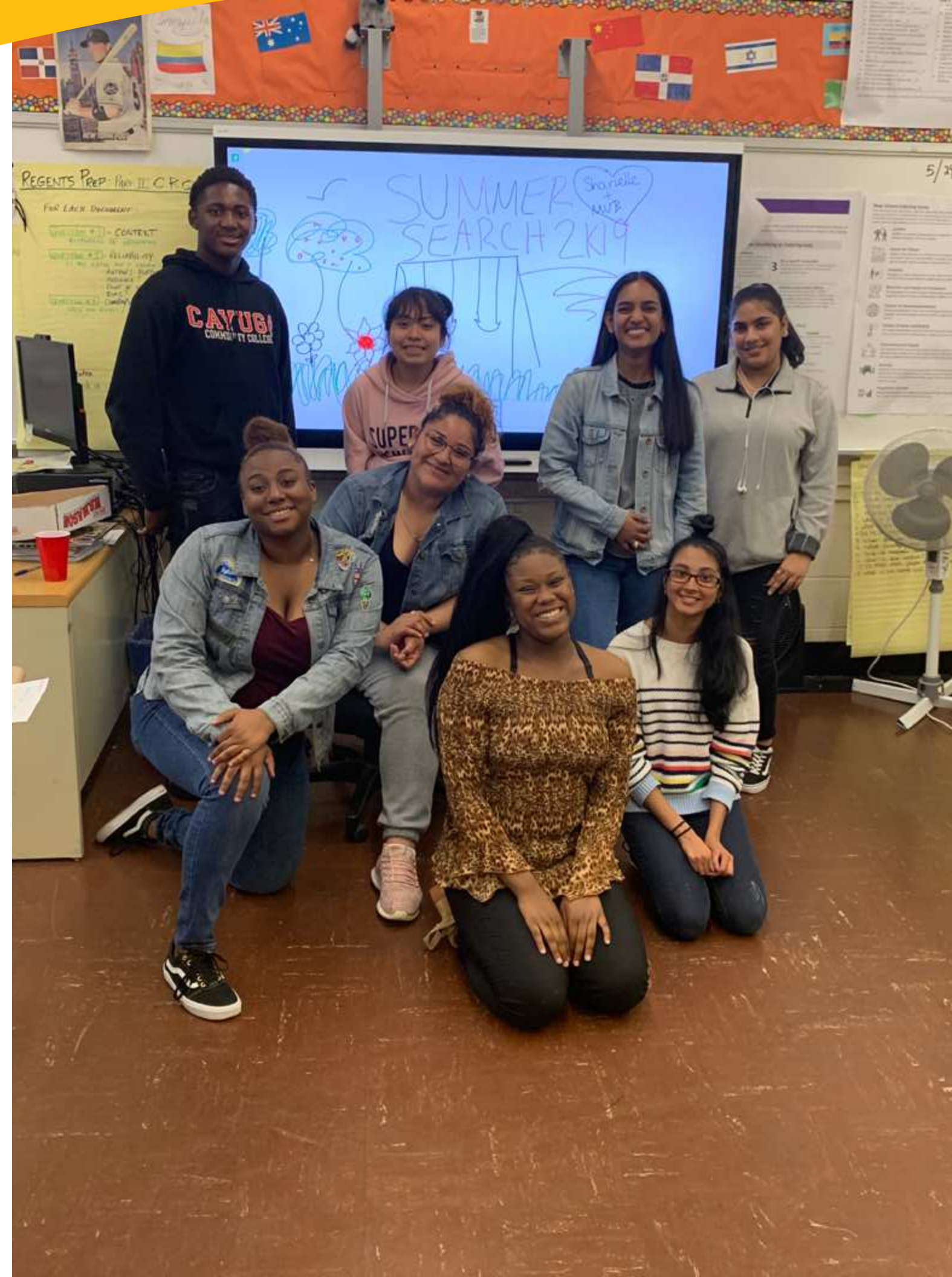
At a time when young people are experiencing an unprecedented level of social isolation, group mentoring is a chance to connect.

We began integrating group mentoring into our model at 4 of our 5 sites, following a successful pilot that found that offering both 1:1 and group mentoring led to increased student engagement, strong student outcomes and greater efficiency in program operations.

- ▶ **98% of group mentoring students were accepted to college\***
- ▶ **86% of students said group mentoring gave them an opportunity to strengthen their sense of values, agency, social emotional learning skills, and critical consciousness**

Following office and school closures due to COVID-19, all groups shifted to meeting virtually. By 2022-23, all high school students in Summer Search will participate in the hybrid model.

*\*From our initial Group Mentoring pilot.*



# STRATEGIC PLAN UPDATES

## DEPTH MENTORING INSTITUTE

For 30 years, Summer Search has pioneered a model of professional mentorship for first-generation students. In 2019, we [launched the Depth Mentoring Institute](#) (DMI) to share our learnings, techniques, and practices.

The first workshop was a learning space for Summer Search staff focused on understanding our Depth Mentoring approach to working with young people, developing adolescent development and trauma-informed practices, and 'training the trainer' on group development and facilitation that supports critical consciousness. This enabled local trainers to bring their learnings back to their communities.

Our longer-term vision for the Institute is to offer similar trainings to a wide variety of outside partners and audiences, establishing DMI as an external resource center for other youth-serving professionals in the field.



# STRATEGIC PLAN UPDATES

## POST-SECONDARY REDESIGN

In alignment with our refreshed Theory of Change, we are designing a new Post-Secondary Program to support a broader set of mid- and long-term outcomes for our participants in addition to educational attainment: career readiness, integrated identity, sense of purpose, and financial well-being.

As we evolve to better meet the needs of our students, we [launched Summer Search CONNECT](#), a brand new digital portal for Summer Search students, alumni, staff, board members, and our external partners. CONNECT is a place for centralized resources, coaching, and networking between participants and volunteers, as well as a hub for professional development opportunities and job postings—building a diverse talent pipeline between Summer Search and our partners.



SUMMER SEARCH  
**CONNECT**

“ My favorite part was seeing the diverse experiences that our users shared, from starting their own business to being a seasoned professional in their respective field. I’m excited to see how *CONNECT* will continue to improve and provide a more immersive experience for our unique community!

”

**VAN NGUYEN**  
SUMMER SEARCH ALUMNUS

# HOLISTIC AND TRANSFORMATIVE SUPPORTS DURING THE COVID-19 PANDEMIC

In 2020, Summer Search adapted to a new, virtual world while remaining steadfast in our ultimate goals. These are some of the ways our community shifted over the last year.

## MENTORING UNINTERRUPTED

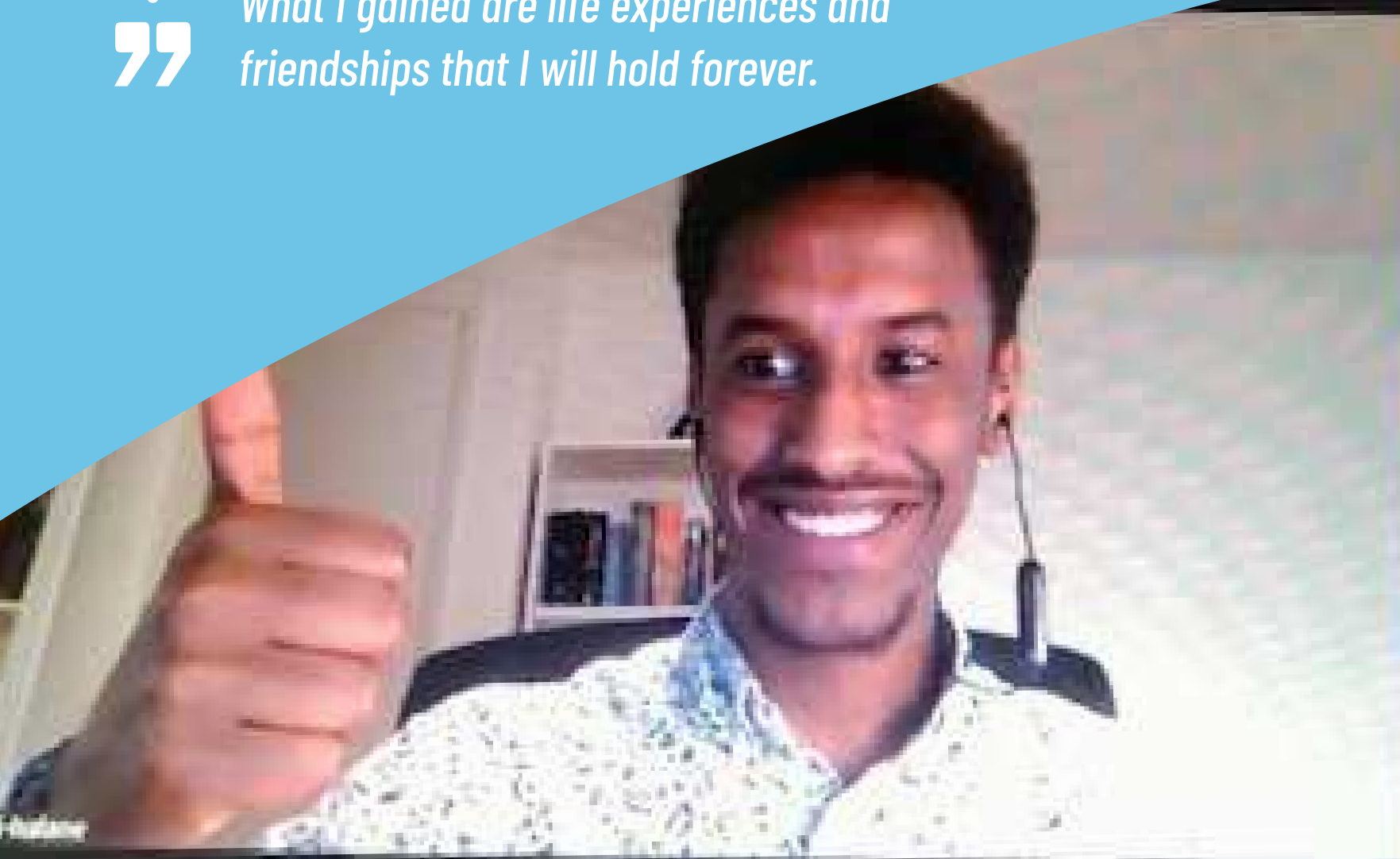
In the midst of school closures and stay-at-home orders, Summer Search's weekly mentoring for our students continued uninterrupted throughout the year.

Our staff [found innovative ways to stay connected to our students](#), adapting our programming to be delivered digitally. Mentoring conversations continued over the phone and moved to video, as did post-secondary advising, workshops, and program events.

These virtual connections, both 1-on-1 and with their peer groups, offered much-needed safe spaces for our young people to process, explore, and relate to what is happening in the world.



“ I’m grateful to have had you as a Summer Search mentor during my time in high school. Your empathy and kindness made it easy to open myself up to an abundance of experiences both in and out of the classroom. The skills that I picked up are a product of the encouragement I received from you and the Summer Search staff pushing me to be my best! What I gained are life experiences and friendships that I will hold forever. ”



**YUSUF**

**SUMMER SEARCH ALUMNUS**

# COVID-19 RESOURCES AND EMERGENCY FUND

In March, we launched an emergency fund to help our students and families who were facing urgent expenses related to COVID-19; a crisis disproportionately impacting low-income communities and communities of color.

These funds provided critical aid to our students and families with rent, utilities, groceries, medical bills, and technology needs. The funding also supported our post-secondary students with travel expenses and lost wages for those who had to unexpectedly leave campus.

**Thanks to our generous community, we have distributed more than \$345,000 to students and their families.**

Throughout the year, our staff also made sure that Summer Searchers were [connected to resources](#), as well as up-to-date information about the pandemic.



Many Summer Searchers also gave back to their communities in a variety of ways during the pandemic.

Donaciano, Bay Area mentor and alumnus (above), [mobilized his network to collect donations](#) for a local toy drive.

# SUMMER REIMAGINED



Social distancing and travel restrictions didn't stop us from providing meaningful and challenging summer experiences for our students. Our community acted quickly to ensure that our students had opportunities for summer experiences in our [first-ever virtual summer](#).

Thanks to the hard work and creativity of our incredible staff, dedicated volunteers (including alumni!), and summer partners, we offered online programming that focused on Post-Secondary Preparation, Career Exploration, Financial Literacy, Well-Being, and more.

“ Although we may not have been able to go on our trips, I still did a lot of self-discovery and completed my goals.

“ My greatest success during my summer program experience was getting to understand myself better. Through learning about myself, I realized what impact I want to make on my community.



## **SUMMER 2020 IMPACT**

- ▶ **Students took part in 60+ virtual programs**
- ▶ **98% of students said they would recommend these programs to their friends**
- ▶ **93% of students said they had fun in their summer program**
- ▶ **79% of students said they were challenged by their workshop**



“  
:  
”

*This program taught me to be more empathetic, learn how to work better with people, and speak up about topics I am passionate about. This is everything high school should be and more!*

**EMMANUEL**

**SUMMER SEARCH HIGH SCHOOL STUDENT**

# SUPPORTING OUR POST-SECONDARY STUDENTS & ALUMNI



Throughout the year, we continued redesigning our Post-Secondary Program to more broadly support student success as they pursue their goals beyond high school.

As COVID forced the closing of college campuses, changes in their programs, the loss of jobs and internships, and graduating in a pandemic, we maintained our support.

We provided online mentoring, peer connection opportunities, home learning resources, and [virtual professional development advising](#) that featured alumni panels, career coaching, and strategies for adapting to the new reality and standing out to employers.

In the weeks since [launching Summer Search CONNECT](#), we have 1,300 registered users, more than 70 job opportunities, and 200 career coaches on the platform... and counting.

“ My greatest success lay in talking to my mentor.  
: He helped me solidify my post-secondary  
: goals and have more confidence  
” in pursuing them.

SUMMER  
SEARCH



SUMMER SEARCH POST-SECONDARY STUDENT

# BLACK LIVES MATTER COMMUNITY SERIES

In early June 2020, Summer Search launched our Black Lives Matter Community Series in response to the ever-growing and unacceptable list of Black and Brown people who have been killed because of violence and racism in the U.S.

In this three-part series, we:

- Held space for our community across the country to come together virtually to mourn and heal, featuring voices from Summer Search staff, students, and alumni;
- Learned from experts in the education, healthcare, wealth, and sports industries about how systemic racism shows up in so many areas of our lives;
- Focused on activating, organizing, and identifying strategies that each one of us can employ in our collective effort towards racial equity and liberation.

We will continue this series as the **Championing for Justice & Equity** initiative, a new educational program geared to increasing understanding on how we can build our society towards inclusion and innovation.



# SUPPORTING STAFF WELL-BEING



The dual pandemics also impacted the well-being of our staff. We shifted promptly to fully-remote operations to help limit our staff's exposure to COVID-19 and will reopen our offices as soon as it's safe to do so.

We are prioritizing staff well-being by providing flexible sick leave, accommodating flexible schedules, supplementing

federal benefits, and providing a range of supports to promote mental health and self-care. We are providing tools and shifting expectations so that staff can be well, resourced and show-up fully for our participants.

# WE'RE IN THIS TOGETHER

We are profoundly grateful for our generous network of partners and supporters—high schools, summer experience providers, corporate partners, foundations, and donors—who have continued to make Summer Search a priority. Their support has been exceptional.

*Listed are our 2019 Summer Experience Partners, most of whom have hosted our students for many years. 2020 presented a variety of challenges, and our partner organizations were impacted directly and acutely by pandemic-related obstacles. We are humbled and inspired by their ability to prioritize safety, pivot to new business models through tough times, and remain in partnership with us wherever possible for the long term.*

[Read more at summersearch.org/summerpartners](https://summersearch.org/summerpartners)

## SUMMER EXPERIENCE PARTNERS

Adventure Risk Challenge  
Boston University Summer Term  
Center for Creative Youth  
Chewonki  
College Orientation Workshop  
Concordia Language Villages  
Courageous Sailing  
Deer Hill Expeditions  
Deva Healing Center  
Environmental Traveling Companions  
Experiment in International Living  
Fuller Center for Housing  
Futures and Options  
Gateway Mountain Center  
Global Exchange  
Global Glimpse  
Global Leadership Adventures  
Global Routes  
Global Works  
Global Youth Village  
Go Adventure  
Hampton University Pre-College Summer Program  
Hurricane Island Outward Bound Schools (HIOBS)  
Idyllwild Arts  
Ithaca College Summer College  
Maine Teen Camp  
National Outdoor Leadership School  
Northwest Outward Bound School (NWOBS)  
Outward Bound California (OBICA)  
Philadelphia Outward Bound School (POBS)  
Putney School Summer Programs  
Road Less Traveled  
Sierra Nevada Journeys  
Snow Farm: The New England Craft Program  
Student Conservation Association  
Summer Academy at Suffield  
Summer Springboard  
Summer@Brown  
Super Camp  
Teton Science Schools  
University of Delaware Summer Edge  
Visions  
Voyageur Outward Bound School (VOBS)  
Wasatch Academy  
YMCA Camping & Outdoor Leadership

# PARTNER SPOTLIGHT

## 17-YEAR PARTNERSHIP WITH THE CHARLES HAYDEN FOUNDATION

In December 2020, Summer Search Boston and New York City were awarded a \$250,000 grant signifying the 17th year of partnership with the Charles Hayden Foundation.

When the Charles Hayden Foundation made its first grant to Summer Search Boston in 2003, we were serving fewer than 45 students. Today, our Boston and New York City sites are collectively serving more than 3,400 Summer Searchers, with the beneficial effects of our programming rippling to their families and communities.

### **Relationships Matter**

The Charles Hayden Foundation's commitment to its mission remains deeply personal. The Foundation's leadership team knows our students; their names, their stories, their schools, their hopes for the future. Enormous thanks to Kenneth



*Students from Summer Search Boston at their Leadership Dinner in 2019.*

Merin, Carol Argento, and Sonni Holland for their unwavering commitment to Summer Search students and our program.

### **Black Lives Matter**

We are particularly grateful to the Charles Hayden Foundation for their commitment to working towards racial justice in their philanthropic practice and for thoughtfully engaging their grantees in candid and trusting conversations for learning and feedback. Together, we will meaningfully impact the future of racial and social equity.

### **Impact**

More than 1,500 Boston and New York City Summer Search alumni are now making their way in the world as purpose-driven, thriving young adults and contributing to a more powerful, effective, and just society.

**SPECIAL THANK YOU TO  
THESE CORPORATE  
AND FOUNDATION  
PARTNERS!**



The  
Charles Hayden  
Foundation

**Jolene McCaw  
Family Foundation**



WELLINGTON  
MANAGEMENT®



# THANK YOU TO THESE CORPORATE AND FOUNDATION PARTNERS!

*This list recognizes institutions who provided generous financial support during/for fiscal year 2020 (October 1, 2019 to September 30, 2020).*

## \$100,000+

Auction Napa Valley  
Barclays  
Benevity  
The Bengier Foundation ~  
The Brown Family Foundation  
Central Pennsylvania Scholarship Fund  
Citizens Bank  
City National Bank  
City of New York  
Fidelity Charitable Gift Fund  
Frank H. and Eva B. Buck Foundation  
General Atlantic Foundation  
Gruber Family Foundation  
The Charles Hayden Foundation  
JPMorgan Charitable Giving Fund  
The Koret Foundation  
Lloyd G. Balfour Foundation, Bank of America, N.A., Trustee  
Marin Community Foundation  
Jolene McCaw Family Foundation  
Napa Valley Vintners  
The National Christian Foundation  
The NYC Young Women's Initiative  
One8 Foundation  
Parker Family Foundation  
Elizabeth R. & William J. Patterson Foundation  
The Pinkerton Foundation  
The Price Family Foundation  
PwC LLP

Qatalyst Partners  
Quest Foundation  
The San Francisco Foundation  
SAP Concur  
Schwab Charitable Fund  
Silicon Valley Community Foundation  
The Strandberg Family Foundation ~  
Strategic Grant Partners  
The Solon E. Summerfield Foundation  
Vanguard Charitable Endowment Program  
Wellington Management Foundation

## \$50,000-99,999

Altman Foundation  
Arcadia Charitable Trust  
AT&T  
The Barton Family Fund  
Bernard Osher Foundation  
DJ Charitable Foundation  
Dodge & Cox  
Fullerton Family Foundation  
Goldman Sachs Gives  
The Hirsch Family Foundation  
Horace W. Goldsmith Foundation  
The Janey Fund  
Jewish Community Federation & Endowment Fund  
The Kimball Foundation  
The Klarman Family Foundation  
The Knossos Foundation  
Liberty Mutual Foundation  
Loomis, Sayles and Company  
Morgan Stanley  
The Richard L. and Suzanne S. Levy Fund of the Philadelphia Foundation  
RBC Foundation USA  
Safeco Insurance Fund  
SAP  
Select Equity Group Foundation

William E. Simon Foundation  
State Street Foundation, Inc.  
Sterling National Bank  
Stupski Foundation  
Susquehanna Foundation

## \$25,000-49,999

The Achelis and Bodman Foundation  
Adams Street Partners  
Amelia Peabody Foundation  
Bank of America Charitable Gift Fund  
BlackRock  
BMGI  
Boston Police Department  
Bylo Chacon Foundation  
The Dan and Stacey Case Family Foundation  
Coach Foundation, Inc.  
Coca Cola Beverages  
The Dan and Stacey Case Foundation  
The EACH Foundation  
The Eranda Rothschild Foundation  
EY  
Frequency Therapeutics  
Bill & Melinda Gates Foundation  
Goldman, Sachs & Co. Hamilton Family Charitable Trust  
The Keith Haring Foundation  
Hellman Foundation  
Impact Assets  
J.M.R. Barker Foundation  
Makena Capital Management  
Medina Foundation  
Microsoft Matching Gifts Program  
M.J. Murdock Charitable Trust  
New Balance Foundation  
Stavros Niarchos Foundation (SNF)  
Nordblom Family Foundation  
Owen Marie Fund  
PHL COVID19 Fund  
Raymond James Charitable Endowment Fund  
Nancy P and Richard K Robbins Family Foundation  
Robin Hood Foundation  
Rubens Family Foundation  
Sarita Kenedy East Foundation, Inc  
The Seattle Foundation

Shippy Foundation  
Silver Family Foundation  
Truist  
Union Bank  
YHB Charitable Endowment

## \$10,000-24,999

ABD Insurance  
Adobe  
Adtalem Global Education  
Alliant Insurance Services, Inc.  
Amazon  
AXA XL  
Bain Capital Children's Charity, LTD  
Berwind  
BlackRock Matching Gift Program  
Bank of New York Mellon Charitable Giving Program/  
Alice P. Chase Trust  
The Boeing Company  
Bravo Foundation  
Bridgewater Associates, LP  
Capital Dynamics  
Cerberus Capital Management, LP  
Charities Aid Foundation  
Charitybuzz  
The Charles E. Ellis Trust for Girls  
Clapboard Hill Private Wealth  
Clorox Company Foundation  
Colliers International  
Combined Jewish Philanthropies  
Corner Foundation Inc  
The Crebilly Foundation  
Hilda and Preston Davis Foundation  
Deloitte  
Equinix  
The Estée Lauder Companies Inc.  
The Ethel D. Colket Foundation  
Fairfield County's Community Foundation  
FThree Foundation  
Google Matching Gifts Program  
Greater Kansas City Community Foundation  
The Hannah and Ryan Barry Memorial Foundation  
Harbor Point Charitable Foundation  
The Hassel Foundation  
The Holborn Foundation (at the request of Marcella and Pieter Boelhouwer)  
HSBC Private Banking  
The Hyde and Watson Foundation

In School & Out of School Fund, a Community Impact Fund of Napa Valley Community Foundation  
John Hancock Financial Services  
John Pritzker Family Fund  
JPMorgan Chase Foundation  
The Kelly Family Foundation  
The Patricia Kind Family Foundation  
KPMG  
The Lenfest Foundation  
LEWIS Global Communications  
George Link Jr., Foundation Inc.  
Lone Pine Foundation, Inc.  
Lovett-Woodsum Foundation, Inc.  
Mackenzie Family Foundation  
Meridian Bank  
Monticello Asset Management, LLC  
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Morgan, Lewis & Bockius LLP  
MYDAR Foundation  
The New York Community Trust  
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Silicon Valley Bank  
Silicon Valley Bank Foundation  
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State Street Corporation  
The Stuart Family Foundation, Inc.  
Seth & Angie Taube Foundation  
T.L.L. Temple Foundation  
The TJX Foundation  
United Way of the Bay Area  
The Vanguard Group Foundation  
Vanguard Matching Gift Program  
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ADEBOLA ADERINTO, *Alumna*  
KATE ALLISON

LARRY BROTZGE  
JOE CLARK  
THOMAS J. COLE, JR.  
BRYAN COLKET  
ILANA DEAN  
LORI ESPE  
BEN GREENFELD  
TING HU  
ANDREW KAPLAN  
BRIAN MADOCKS  
PAMELA MCCORMICK  
MIKE MORGAN  
TRACY MOTLEY  
TUAN NGUYEN  
CHARLES OLIVA  
STEVE POOLE  
BOB RILEY  
LUCAS SAUNDERS  
CHRISTINA SELBY  
MIKE WHALEN  
NADIYAH YOUNG, *Alumna*

## SEATTLE BOARD

ERIK TOTH, *Board Chair*  
KATE HUDSON, *Alumna, Co-Board Chair*  
LAURA YURDIN, *Co-Board Vice Chair*  
MITO ALFIERI  
NEIL BRETIVICK  
SUZANNE EBERHARD  
NATASHA GREYBER  
ANTONETTE HARMON  
ROBERT HARMON  
ROBYN HSU  
MICHELE JANES  
ANDY JOHNSON  
CARLY KAUFMAN  
MUSA KEWA  
ELIZABETH LAUGHLIN  
JEAN LEE  
CHRISTINA MACDONALD  
MARIANA PRECIADO, PH.D.  
RACHEL TAUSEND  
ALISA VITELLO

## SEATTLE ALUMNI BOARD

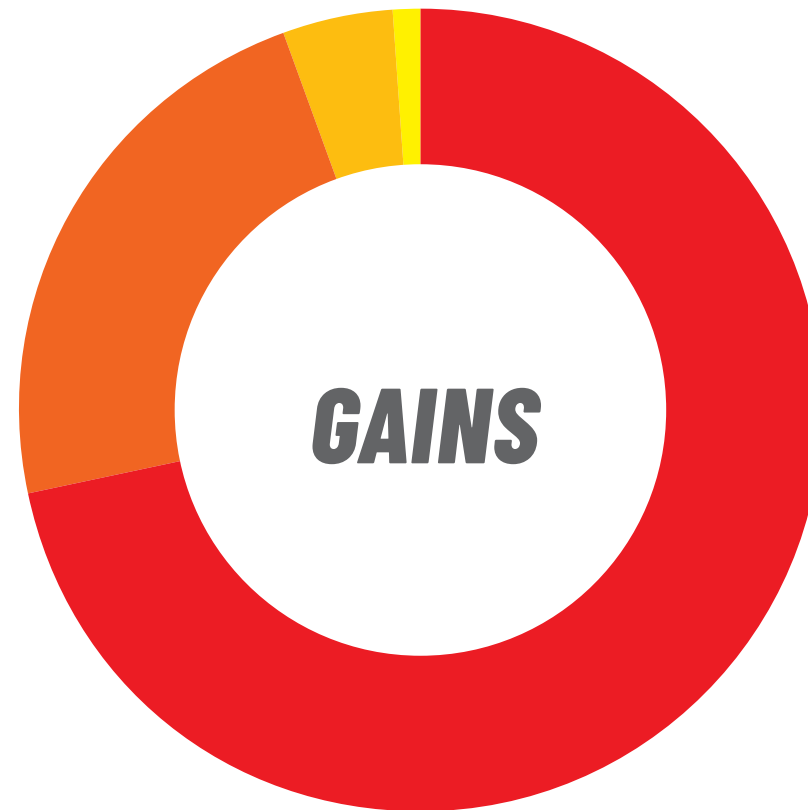
MARIE ANGELES, *Chair*  
BAO-CHAU DO, *Vice Chair*  
TIGIST ABEBE  
MYSONNE BROWN  
BRENDA FERNANDEZ  
ELIZABETH GALVAN  
LEXI RAMIREZ

# FINANCIALS

## ASSETS

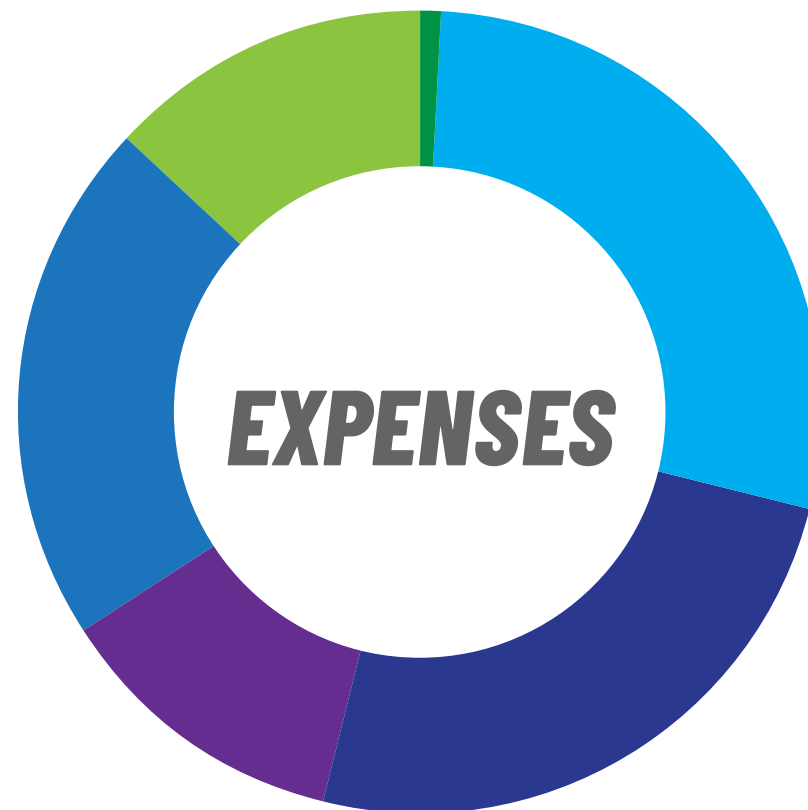
Change in net assets without donor restrictions	\$ 1,847,049
Change in net assets with donor restrictions	\$ (133,733)
Beginning net assets without donor restrictions	\$ 5,062,543
Beginning net assets with donor restrictions	\$ 2,864,394

**NET ASSETS AT YEAR END** **\$ 9,640,253**



## REVENUE, GAINS (LOSSES), AND OTHER SUPPORT

Contributions	\$ 13,528,216
Special Events, net	\$ 4,288,551
Contributed Gifts and Services	\$ 817,736
Investment Income	\$ 126,933
Other Income (losses)	\$ (91,886)
<b>TOTAL REVENUE, GAINS (LOSSES), AND OTHER SUPPORT</b>	<b>\$18,669,550</b>



## OPERATING EXPENSES

### Program Services

Summer Program	\$ 38,823
Mentoring	\$ 4,800,196
Staff Training and Development	\$ 4,217,754
Post-Secondary and Alumni Program	\$ 1,949,107

**Total Program Services** **\$ 11,005,880**

### Supporting Services

Fundraising	\$ 3,594,157
Management and General	\$ 2,356,197

**Total Supporting Services** **\$ 5,950,354**

**TOTAL EXPENSES** **\$ 16,956,234**

**THANK YOU FOR YOUR SUPPORT.  
THIS YEAR, AND  
ALWAYS!**

